

Eric A. Northbrook, SIOR

Managing Director & Partner



Eric serves as the leader of the San Diego region and oversees all aspects of Voit Real Estate Services within the greater San Diego area. Voit Real Estate Services is a fully integrated commercial real estate services company providing top tier brokerage and advisory services to high net worth, institutional owners and occupiers of space throughout Southern California.

As Managing Director of Voit Real Estate Services, Eric has direct oversight and P&L responsibility for the San Diego region. Eric is focused on executing the region's growth initiatives which includes opening the Carlsbad office in 2018 and growing the revenue by 40% in 2016 consistent growth occurring each year. The growth will focus on adding established brokers with top tier reputations with emphasis on office, industrial, retail, tenant representation and capital markets.

Eric brings a successful twenty-seven-year brokerage career to Voit Real Estate Services. Prior to joining Voit, Eric was an Executive Director with Cushman & Wakefield. While there, he received the prestigious Cushman & Wakefield Chairman's Circle Award in 2005, 2008, 2009 and 2010. In addition, Eric received the Presidents Circle award in 2008, 2011 and 2012. His accomplishments include the sale and leasing of over 2,000 transactions totaling over 25 million square feet of space and 100 acres of land with a total value of approximately \$3 Billion.

As a result of an accident in January 2006, Mr. Northbrook is the founder of HeadNorth, a 501(c)(3) organization that provides help and hope to those individuals and families afflicted with a spinal cord injury living in San Diego County. www.headnorth.org

In addition to being featured in Ron Santomassimo's book *Brokers Who Dominate*, Mr. Northbrook has also received numerous community service awards during his tenure, which include:

- Cushman & Wakefield's International Courage Award – 2007
- Channel 10 News Leadership Award – 2009
- SIOR National Community Service Award – 2009
- Inaugural Winner of the Eric A. Northbrook C&W Inspirational Award – 2007
- Recognized by People Magazine as a finalist for "All Stars Among Us" – 2008

Eric currently serves on the board of Sharp Healthcare Foundation and is a champion for Challenged Athletes Foundation, CAF.